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In an economic landscape marked by rising inflation and financial uncertainty, [EcS+](#), a distinguished women-owned advisory firm, is leading the charge in cost savings and [expense reduction services](#) for corporations, non-profit organizations, and municipalities. With over 30 years of experience and a unique vendor-based compensation model, EcS+ offers unparalleled expertise in reducing operational expenses across seven key market segments.

A Legacy of Savings and Efficiency

EcS+ stands out in the advisory field for its deep-rooted connections and seasoned professionalism, developed over three decades. These relationships enable EcS+ to negotiate significant cost savings on behalf of its clients, ensuring no downside risk or obligation. The firm's track record is impeccable, with no client departures in over 30 years, thanks to the substantial double-digit savings achieved.

EcS+ business model is unique in that has developed unique partnerships in the USA that provide customers with substantial cost and expense savings at no cost to the customer. The original model was created by the founding owners in 2002, the same year it received a formal endorsement from GE Capital.

The original managing partners, Gene Cordiano and Marc-André Buenger serve as an Advisory Board to EcS+ who is now owned by Angela Briante, the sole Managing Principal. Over their careers, Gene and Marc-André worked in investment banking for the Americans, the Germans, the French, the British, and the Swiss. These managing partners have global investment banking experience and relationships at the most senior levels, with the most elite institutions (UBS, Merrill Lynch, BNY Mellon, Groupe BPCE- Natixis, ICAP, Portigon AG, etc) as well as CEO positions in major corporations. Angela Briante comes from the Real Estate Brokerage space and compliments her Real Estate Brokerage with an off-shoot of what the founding partners began in 2002.

"In these times of economic uncertainty, EcS+ remains steadfast in our commitment to delivering unparalleled cost savings and efficiency solutions to businesses and non-profits alike," stated Angela Briante, ECS+ Managing Principal. "As the new Managing Principal, I am proud to lead a team dedicated to driving innovation and delivering tangible results for our clients, ensuring their sustainability and growth in a challenging landscape."

Comprehensive Cost Reduction Services

EcS+ specializes in optimizing and reducing expenses in seven critical areas:

- [Merchant Card Services](#)
- [Telecom and Technology](#)
- [Logistics and Freight](#)
- [Energy](#)
- [Commercial Insurance](#)
- [Payroll/HR/PEO Services](#)
- [Financial Services.](#)

EcS+ typically provides average savings to clients of between 15% to 35% per spend area.

Innovative Compensation Structure

What sets EcS+ apart is its innovative, vendor-based compensation structure. Unlike traditional expense reduction firms, EcS+ does not charge its clients directly. Instead, the firm earns its compensation through vendors, maintaining a non-exclusive, unbiased stance in vendor selection. This model ensures that EcS+ acts in the best interest of its clients, delivering impartial and objective advice without compromising savings.

Aligned with Industry Leaders

EcS+ collaborates with top-tier vendors, including industry leaders like ADP, Fiserv, Berkshire Hathaway, Allianz, T-Mobile, and Verizon, as well as reputable small to medium-sized companies. This alignment with household names and A1-rated carriers underscores EcS+'s commitment to providing its clients with the best possible service and savings.

A Call to Action for Cost Efficiency

As businesses and non-profits navigate these challenging times, EcS+ invites them to explore potential cost reductions through a comprehensive analysis. With EcS+, clients can achieve aggressive double-digit savings while improving service quality, all at no direct cost to them.

[About EcS+](#)

EcS+ is a women-owned advisory firm specializing in cost savings and efficiency for corporations, non-profit organizations, and municipalities. Leveraging over 30 years of experience and a unique vendor-based compensation model, EcS+ delivers significant operational cost reductions without compromising service quality. For more information on

how EcS+ can help your organization reduce expenses, [contact EcS+ today.](#)



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