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As business energy costs continue to surge, EcS+, a woman-owned cost savings and efficiency firm, announces its <u>Energy Expense Reduction Services</u>, offering businesses across 17 states an effective solution to manage and reduce their energy bills.

The Problem - Rising Energy Costs

Rising energy costs are a significant burden on businesses. Over the last two decades, commercial electricity rates have nearly doubled, increasing from a national average of 7.5 cents to 13 cents per kWh. Small businesses are particularly affected, as higher energy costs increase the expense of running equipment and heating and cooling the premises.

Harilaos Aspromatis of the Verona American Grill in Verona, New Jersey recently signed on with EcS+ and immediately realized a savings of 38.5% on the restaurant's electricity costs and 13% on gas.

"The efficiency experts at EcS+ were easy to work with and implementation was seamless," said Mr. Aspromatis.

The Solution - EcS+ Energy Expense Reduction Experts

EcS+ specializes in reducing electric and natural gas expenses for corporations, hospitals, non-profit organizations, and municipalities without requiring changes to their current utility service or billing structure. Operating in the 17 states with deregulated electric markets, EcS+ breaks the monopoly of utilities on electricity and gas supply, empowering clients to competitively shop for the best prices.

Key Benefits of Using EcS+ to Reduce Energy Bills

- Businesses can maintain the same energy service and billing structure, all at a lower cost
- EcS+ unobtrusively reviews electric and natural gas expenses to identify savings opportunities.
- EcS+ collaborates with companies to shop for their electric and gas supply on a competitive basis, ensuring the best possible price.
- EcS+'s expense reduction model serves the following states: CA, CT, DE, IL, ME, MD, MA, MI, MT, NH, NJ, NY, OH, OR, PA, RI, and TX.

On average, EcS+ saves businesses 15% to 30% per year on their energy bills. The double-



digit savings achieved for clients have resulted in a remarkable 96% retention rate.

Unique Compensation Structure

EcS+ stands out with a unique vendor compensation structure. Unlike traditional models, EcS+ receives its compensation from vendors, bypassing the client. Despite this, EcS+ remains non-exclusive and impartial, ensuring no bias towards any specific vendor.

With no downside risk or obligation to clients, EcS+ provides a risk-free opportunity to significantly reduce energy expenses.

Businesses looking to reduce their merchant card processing fees or other business expenses should <u>contact Ms.Briante at EcS+ to schedule a consultation</u>.

About EcS+

EcS+ is a women-owned advisory firm specializing in cost savings and efficiency for corporations, non-profit organizations, and municipalities. Leveraging over 30 years of experience and a unique vendor-based compensation model, EcS+ delivers significant operational cost and expense reductions without compromising service quality. For more information on how EcS+ can help your organization reduce expenses, contact EcS+ today.



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